

CASE STUDY

Search & Selection solutions for one of the major International Banks

Background

Our client, a leading global banking organization has Banking Shared Services division in India.

They were looking to hire:

SENIOR VP - FINANCIAL PLANNING & ANALYSIS (FPNA) IN MUMBAI / BANGALORE.



Challenges

- At this level, there is limited headcount of candidates in the market.
- The client was looking for a candidate only from an Investment Bank.
- The candidate needed to have exposure of both FPNA and Analytics.

Solutions

- We undertook Head-hunting to find out the relevant candidates.
- Our team had to undertake Market Mapping to find out candidates at senior level.

Results

- We had a successful closure with two months.
- After managing lot of negotiation between client and candidate we manage to closed this position within defined TAT.

Service Offered: Selection

Duration - 2 months

People Hired – 3

Roles - Strategic Business Analysis, Operational Risk, Planning and Analysis

Locations covered –
Mumbai, Bangalore